

## **Sale of retail non performing loan portfolios in Slovenia, Croatia, Serbia and Montenegro of EUR 169mn to B2Holding**

Klagenfurt am Wörthersee, 12 August 2014

On Tuesday, August 12, 2014 Hypo Alpe Adria Group (HAA) signed a contract with B2Holding on the sale of a portfolio of non performing loans in Slovenia, Croatia, Serbia and Montenegro in the amount of EUR 169mn. Closing is expected to take place in early September 2014 and is subject to the approval of local regulators. With this auctioned cross-border transaction HAA is proving its commitment to accelerate its wind-down and deleverage strategy by moving towards portfolio sales in its region.

B2Holding is a Norwegian-headquartered company focused on the recovery of non-performing loans with a strong existing presence in the Nordic and Baltic markets, and with this transaction entering into the markets in Croatia, Serbia, Slovenia and Montenegro. In addition B2Holding is as from September this year entering into Poland after the purchase of Ultimo, a company with a leading position in the Polish debt purchase and debt collection market.

### Hypo Alpe Adria:

*Hypo Alpe Adria (HAA) is a network of banks with its core business essentially in six countries of the Alps-Adriatic region. In addition to banking subsidiaries in Italy (HBI), the South Eastern European market traditionally forms the backbone of HAA. The independent network consists of entities in Slovenia, Croatia, Serbia, Bosnia-Herzegovina and Montenegro, like HBI under the umbrella of the joint holding company Hypo Alpe-Adria-Bank International AG which has its registered office in Klagenfurt, Austria.*

*The network has 6,000 employees serving around 1.3 m customers, including numerous small and medium-sized enterprises, private customers and local authorities. The strong regional anchoring of HAA banks makes them important and, particularly in South-Eastern Europe, central sponsors of the economy, employment market and society of each country in which they operate.*

*In order to address the high expenditure from problem loans resulting from the expansive years and, in particular, since the outbreak of the financial crisis, a supra-regional structure (Heta Asset Resolution) was installed following the emergency nationalisation to expedite the wind-down in such a way as to preserve value.*

HAA is 100% owned by the Republic of Austria.

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