

## Investor *Information*

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### **First step towards the re-privatisation**

Hypo Alpe Adria Bank, in line with its strategy, has taken a first step towards the re-privatisation of its South East European (SEE) network and the associated steering holding in Austria. Deutsche Bank has been selected in a multi-stage tender process to accompany the re-privatisation of the network as an investment bank and begin with the preparatory works.

The process has been designed to be accomplished within a timeframe which will allow for an orderly and value-preserving transition of the network from the current ownership structure to the future private owner.

This step follows the successful restructuring of the Bank's subsidiaries in South Eastern Europe, where the Hypo Alpe Adria network includes 6 banks and 3 leasing companies in 5 countries (Slovenia, Croatia, Serbia, Bosnia-Herzegovina and Montenegro) with approx. EUR 13 billion total assets. The network has 4,600 staff, around 260 outlets and more than 1 million customers. According to plan the steering function is to remain with a joint holding based in Austria.

Hypo Alpe Adria has a considerable market position in SEE and is fully conscious of its subsequent duties and responsibilities for the economies and societies of the region. Consequently, the goal of the re-privatisation process is the preservation of the network as a whole and, subsequently, of the restructuring efforts and the reputation of the Hypo Alpe Adria brand.

The Bank's SEE network in its current composition with its strong expertise and track-record represents an excellent opportunity to engage in a region with excellent future growth prospects and a clear orientation towards the European Union. This is further illustrated by the Bank's business policy which aims at winning new customers and market shares in a challenging environment.

If you require any further information, please do not hesitate to contact us directly. Additional details about Hypo Alpe Adria can also be found on our website ([www.hypo-alpe-adria.com](http://www.hypo-alpe-adria.com)).

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